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**INSTRUCTION · MEDIA · PUBLISHING**

**2018**


**For Live Class Information, email us directly at [rjgallegosjr@mac.com](mailto:rjgallegosjr@mac.com)**

Credit / Course Time	Booklet	Core Elective	Next Class	Wholesale Pricing
<b>4 hr</b>	CRE & MP Vol I: The Basics	<b>X</b>		<b>\$12.00</b>
<b>4 hr</b>	CRE & MP Vol II: Government Domain	<b>X</b>		" "
<b>4 hr</b>	CRE & MP Vol III: Zoning	<b>X</b>		" "
<b>4 hr</b>	CRE & MP Vol IV: Architecture	<b>X</b>		" "
<b>4 hr</b>	CRE & MP Vol V: Construction	<b>X</b>		" "
<b>4 hr</b>	"Intro to CRE Basics"(overview)			<b>\$12.00</b>
<b>2 hr</b>	"CRE Fundamentals"			<b>\$6.50</b>
<b>2 hr</b>	"CRE Property Management"	<b>X</b>		" "
<b>2 hr</b>	"CRE Leasing"			" "
<b>2 hr</b>	"CRE Sales"			" "
<b>8 hr</b>	Anatomy of a Commercial Lease (1 booklet - 2 days)	<b>X</b>		<b>\$15.50</b>
Day 1	Anatomy of a Commercial Lease Pt I			
Day 2	Anatomy of a Commercial Lease Pt II			
<b>4 hr</b>	Modern Urbanism			<b>\$10.50</b>
<b>3 hr</b>	Wildfire Risk in Real Estate			<b>\$8.50</b>

All projects from **Audio Video Resources** are due upon completion, and all quotes are valid for 30 days following the date of email transmission or "snail mail" delivery.

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